



# athenaCollector<sup>SM</sup>

## The athenaCollector Advantage

Spend less time on administrative tasks and more time doing what you do best — focusing on your patients and the long-term vision for your practice:

- ▶ Get paid more and faster
- ▶ Benefit from the most up-to-date payer intelligence
- ▶ Have the most time-consuming work done for you
- ▶ Get full visibility into and clarity on your practice to make better decisions

Achieve all this through a web-based solution that stays up-to-date on insurance rules and pay-for-performance incentives, and empowers your current decisions and future planning with workflow insight and comprehensive reporting.

To find out how athenaCollector can help your practice, contact us at

... 866.817.5738  
or [athenahealth.com](http://athenahealth.com)

athenaCollector is a web-based physician billing and practice management solution that reduces administrative red tape and allows you to efficiently assess, plan, and improve your practice performance while increasing revenue. Easy to use, saves time, and dramatically improves your bottom line.

We provide a powerful web-based software platform called athenaNet<sup>®</sup>, which makes patient processing and practice workflow more efficient and provides complete visibility into your practice. Track and access information on any claim, from its starting point to its payment date. Create robust reports that are simple to run. Get instant data — from staff productivity to payer revenue — for every business decision you need to make.



### Get Paid What You're Owed — Faster

We flag medical billing and coding errors, so you can correct them before they become problems. You'll get paid more, because we let you know when there's an inaccuracy on a claim — before it can be denied. Because over 92% of our claims are resolved on first submission, you get paid faster.



### Up-to-Date Payer Intelligence

Our athenaNet Intelligence team continuously researches new insurance rules, builds them into our patented rules database, and makes them available across our network to all clients, resulting in fewer claim denials. The team also tracks new government Pay-for-Performance (P4P) rules to help make sure you receive the incentive payments for which you're eligible. And while some vendors provide software you need to update at additional cost every six months, we constantly update our software and rules database for you, giving you faster access to insurer coding changes — all free of charge.



### Relief from Time-Consuming Work

We provide you with comprehensive business services, including claim submission, insurance package management, electronic eligibility verification, payment posting, claim follow-up, denial management, and more — all executed for you by athenahealth. You'll spend less time on administrative tasks and more time doing what you want to do — treating your patients and planning for the future of your practice.



### Full Visibility into Your Practice

Our powerful web-based software empowers your current decisions and future planning with an intuitive Workflow Dashboard and comprehensive reporting functions.

“I now have real-time visibility into all of my practices, giving me the ability to manage my staff at the user level. I now wake up each morning and check on how things are going across the enterprise and since the system is centrally hosted, I can access this data from anywhere.”

— **Thomas Mohr, MD**  
Pediatric Partners Medical Group, MPC  
20-physician practice  
Temecula, CA

“Approximately 95% of the claims that leave our office are correct and are paid on the first pass through the system. This alone saves an enormous amount of time and money.”

— **Mark Netherland, CFO**  
Virginia Cardiovascular Specialists  
38-physician practice  
Richmond, VA

## Part of an integrated suite

**athenaCollector is part of an integrated suite of web-based medical practice solutions used and trusted by more than 20,000 providers across the U.S.**

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### athenaClinicals<sup>SM</sup>



athenaClinicals provides a unique service approach to electronic health records, delivering increased revenue, decreased cost, and more clinical control to medical practices. With flexible, web-based CCHIT certified software, we incorporate government mandates faster. Start-up costs are minimal. And back-office services electronically sort and post all clinical information — including building and maintaining electronic connections to labs, pharmacies, and hospitals — at no additional charge.

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### athenaCommunicator<sup>SM</sup>



athenaCommunicator offers on-demand, automated, and live communication services to support and streamline patient-physician interactions outside the exam room. With automated messaging, an online patient portal, and live operator services, our solution can help your practice make appointment reminder calls, distribute test results, and handle inbound calls. So you can be competitive, compliant, and accessible while improving your bottom line.



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**At athenahealth,** we help practices work more efficiently. We get you paid faster and more fully. And we help you gain the time and insight you need to deliver better care and grow in the way you've always wanted.