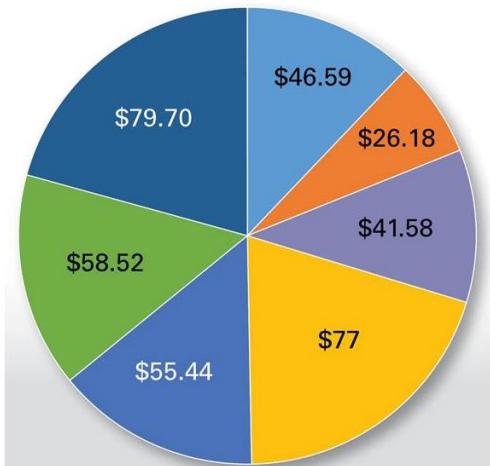


# Dues Increase

Submitted to the HOD by the Board of Trustees

## 2019 Dues Increase

- Resolution 17-23: Passed by the HOD w/84.8% in favor
  - Regular ISMA dues increase from \$385 to \$490
  - Dues discounts change from % to fixed amount
- Resolution 17-22, Resolve 3: Districts now part of ISMA
  - District dues eliminated: Vary from \$10 - \$30
- **Net dues increase of \$75 - \$95**
- How are dues currently utilized? (see chart on right)
- How will the dues increase be used?
  - Offset annual operating losses (see below)
  - Pay for District meeting activities
  - New strategic initiatives



### HOW 2018 DUES DOLLARS ARE ALLOCATED

- Government Relations/Advocacy - 12.1%
- Physician Resources - 6.8%
- Education and Accreditation - 10.8%
- Member Communications - 20%
- Operational Support - 14.4%
- Board and Leadership Support - 15.2%
- Membership Services - 20.7%